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# COMPANY INTRODUCTION

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Hearty welcome to **Compass Shipping Agency (CSA)** a most trusted name in the shipping fraternity, that provides all kinds of shipping support services (Shipping Agents, Import / Exporter, S+P Brokers for Recycling vessels, C&F, Ships Spares Suppliers, Ship Chandlers, Tug / Barges Operator - Charterers, Offshore services, Ship Management (Technical – Crew manning), Marine Project, Port - terminal operation –handlers), formulated under one roof, to meet any allied need, whether it is logistical or procedural, even at 11th hour.

**CSA** is a group of companies, duly ISO certified, having its Corporate office in Bhavnagar (Gujarat), and is operating at all Major & Minor Sea-Ports in India, by deploying designated well experienced and dedicated staff-force, round the clock, and the performance is regularly appraised and reviewed by the CEO, so as to ascertain and escalate the track record, whether resulting in reaching the goal as already pre-set, without any lacunae or lagging.

**CSA** is literally synonymous with "Commitment, Service orientation & Accountability", and as such, we do let our actions speak louder than word.



## Port Agency

CSA offers services as Owners Agents, Charterers Nominated Agents or as Charterers / Owners / Shippers / Receivers Protective Agents, Husbandry Services, Crew Signing-on/off, Supplies etc. Services; having highly experienced staff who are equipped to handle all kinds of issues pertaining to a vessels port call from our offices. Continuous in-house training and pre-induction deputation to other commercial departments with-in the organization gives our operations executives' useful knowledge of relevant Charter Party clauses, which enhances their understanding of the principal's expectations from an Agent.





## Ship Recycling – Demolition Vessels Agency

Apart from gaining appreciations for meritorious handling of various types of cargo vessels, within below the estimated-cost & stipulated timeframe at different Ports, it adds to our pride and prestige that we have gained record-performance in attending demolition vessels, not only in terms of numbers but also turn-around time in clearance at Alang, the world's largest Ship Recycling Yard, located in Gujarat.

Our Agency Division has been growing in strength each year based on our uncompromising quality of services and unbiased reporting. With real time updates and close liaison with all concerned, we provide a smooth turnaround for all vessels, keeping our principals always in control of the port operations.

A centralized control from the head office in Bhavnagar ensures that our principals receive the advantages of fluent communications and a single point of contact for all matters including operations, finance and any other vessel requirements. All queries are handled promptly by our competent staff in close liaison with the port office concerned. The extensive data bank that we maintain for various commodities moving in / out of India and reports generated therein, (it relied upon by all major Trading Houses and Ship Owners across the world), In keeping with the growing demands of the Indian market and to cater best to our client's specific requirements.

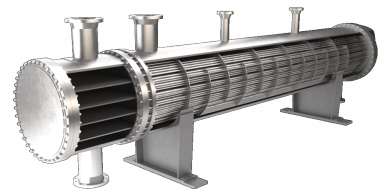


## Marine Spares Suppliers

CSA has been in business of exporting of Marine Spares, equipment, machineries, tools etc. which is available from recycling / demolition vessel also food and grain products etc. exporting various countries.

CSA a Stockiest and leading suppliers of Marine Spares, Machineries and equipment, which is available from Ship Recycling / demolition vessels at world biggest Ship Re-Cycling yard "ALANG", Gujarat State, West Coast, India. We have good business relation-ship with other countries yards i.e. Asian / European as well have good connection with Japanese, Korean, German, Chinese and Indian spares parts companies for brand new spares, which we are importing from these and supplies, as per our principal's needs.

We have been supplying regularly Ship Stores, Marine Spares, Equipment's and Provision etc. at many Indian Ports, we are also exporting and supplying at various ports of world, We are also, as per vessel's order, importing the spares etc. from other countries and supplying to the respective vessel at any port of world.





## SHIP CHANDLING SERVICES

CSA is your reliable partner in the supply of provisions and stores to catering companies, the offshore industry, and ships of every kind. We have highly staffed trained individuals with expert knowledge of the local market and complete understanding of IMPA & ISSA Codes, providing supplies to all types of vessels and offshore locations.

Provisions, Bond Stores, Deck stores, Engine Stores, Spare Parts, Saloon Stores, Safety Equipment, B.A. charts, Lubricating oil, Life rafts Servicing, Refilling of Fire Extinguishers, Supply of Marine & Cleaning Chemicals, Fresh Water, Bunkers etc.

We ensure full compliance at every step of process and follow international and Indian Norms. Whether it is Food, Health, Safety, logistics or Juridical Standards. We abide by all Rules & Laws of the Land. Now CSA Serve Worldwide with their Business partners.



## S + P Brokers for recycling vessels

We pride ourselves on earning the trust and confidence of owners, cash buyers, and direct ship recyclers. Our team is dedicated to providing service and performance to the industry stakeholders, no matter the market conditions.

We offer a complete package of services related to ship recycling, including worldwide delivery whether under own power or tow to recycling facilities at competitive rates.

Our goal is to provide accurate market information, future trends, and prompt price indications for all major recycling facilities in Sub-Continent.

We are committed to safeguarding stakeholders' interests with the Environmental, Social, and Governance (ESG) framework in practice. Our aim is to ensure the best value for their end-of-life recycling assets.





## Stevedoring



We are also engaged in handling of cargo, possesses the infrastructure to provide the complete logistic solutions from stevedoring, lighterage, transportation, warehousing, customs clearance, documentations etc. for onward dispatch to our clients work place, having (chartering-operating) all ancillary services.

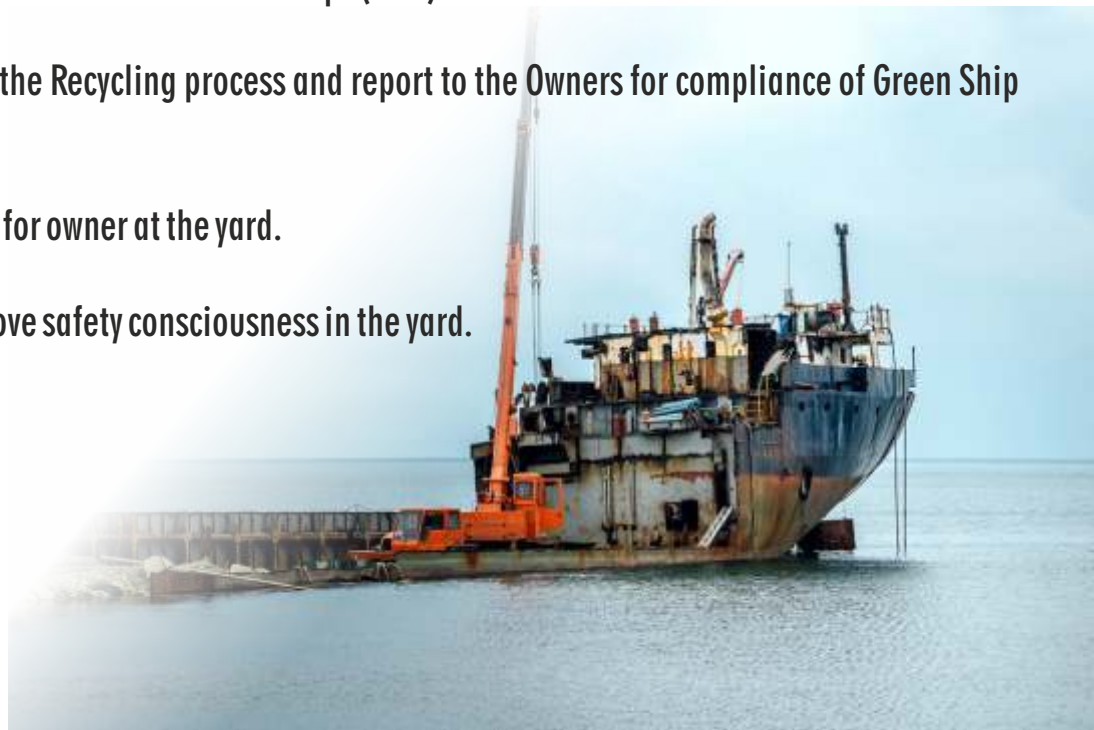
## Green Ship Recycling Services

### Consultancy and Supervision of Green Ship Recycling / Inventory of Hazardous Material



Company has been providing Consultancy services to improve the Ship Recycling process by implementing quality systems.

- ▲ Consultant to Yard Owner for developing HKC compliant plots in Alang
- ▲ Worked closely with Class in arranging training program for HAZMAT Expert.
- ▲ Developing Inventory of Hazardous Material for Ships (IHM).
- ▲ Third party Supervision of the Recycling process and report to the Owners for compliance of Green Ship Recycling.
- ▲ Ship Recycling monitoring for owner at the yard.
- ▲ Providing training to improve safety consciousness in the yard.





## Port - Terminal Operation

### JETTY OPERATION

- ▲ Provide Jetty Operations, Pollution control / Recovery activities at Marine Terminal.
- ▲ Vessels pigging operation. Safety inspection and operation awareness.

### PIGGING SERVICES

- ▲ Company provides process pigging services.
- ▲ Company provides cargo handling services from Jetty to Tank form and pigging services of the pipelines at Port.

### OIL SPILL RECOVERY AND POLLUTION CONTROL

Third party agency for providing Pollution control and Recovery work. This includes;

- ▲ Initiate containment and recovery operation in case of spill.
- ▲ Co-ordinate and carry out drills on monthly basis.
- ▲ Train the operators of the crafts employed in the terminal.
- ▲ Inspect the vessels calling at the port terminal and SPM for compliance of the MARPOL regulation, housekeeping and oil separating equipment.



## OFFSHORE SERVICES

Company has a team of Engineers and professionals who handle the offshore services. This includes;

- ▲ Technical Management of Anchor Handling Tugs.
- ▲ Pull back operation on SPM
- ▲ Berthing Assistance of Tanker/ on SPM jack up barge
- ▲ STS Operation
- ▲ Salvage & Rescue Operation
- ▲ Lighterage Operation

## Tug / Barges Operator – Charters

- ▲ Provide complete marine assets as per the requirements of EPC Contracts.
- ▲ We are specialist in providing Tugs, AHTS, OSV, PSV, Flat top barges, Crew Boats, Accommodation work Boats, Crane Barges etc.



## International Operation (Chartering)

We also very active in tug fixtures for various towing jobs whether it is for the movement of very sophisticated types of equipment or recycling ships. Having excellent relations with major offshore companies, CSA has been able to fix tugs at very competitive rates for the clients.

## Domestic Operation (Chartering)

### (Ship Recycling – Beaching (Landing) Operation - Towage)

Beaching is a process where a dead vessel is towed to the ground as close to the ship-recycling yard as possible with utmost care to the customer's assets. Industry experts, well beforehand giving Green ship recycling initiative and International admiralty regulations the utmost consideration they deserve, along with other factors affecting the towing job, engineer the towing plans. We pride ourselves in being the leading company in India having a vast experience for Safe Dead Vessel / Ship Beaching while complying with Green ship recycling all international regulations.

## Other Tug Services

Domestic Towing / Manoeuvring / Escorting Services / Marine Security & Standby Services / Fire fighting / Salvage Solutions / Bunkering, Provisioning & Supply / Offshore Crew Transfers, Berthing / Un-berthing

With a powerful fleet equipped with 75% azimuth stern drive propulsion for higher manoeuvrability responsible to fulfil the marine transportation requirements of the port authorities and business houses in Gujarat & Maharashtra, India.





## SHIP REPAIR & SHORE BASED MAINTENANCE

Company has a team of Engineers and professionals who handle the on-board maintenance and repairs, this includes:

- ▲ Steel renewal to hull, hatch covers and superstructures.
- ▲ Renewal of pipelines in Engine room and on deck.
- ▲ Electrical and control system repair, modification.
- ▲ Design and fabrication of Electronics equipment for shipboard use (Navigational Alarm Panel, Engine Telegraph, Exhaust Temperature Scanner units.
- ▲ Maintenance of Bridge and Fire Alarm systems.



## Ship Management

### TECHNICAL MANAGEMENT

- ▲ Technical management for oil tankers & other cargo vessels.
- ▲ Health , Safety , Security & Environment Management
- ▲ Planned maintenance system implementation and monitoring.
- ▲ Major machinery overhauling reconditioning.
- ▲ Dry-docking and repairs - planning and attendance.
- ▲ 24/7 technical support, including on site attendance.
- ▲ Classification survey attendance.
- ▲ Vessel registration, documentation and certification.
- ▲ Pre-purchase inspections, damage surveys and condition assessments.
- ▲ Emergency Preparedness & Contingency planning
- ▲ Measurement, Analysis and Improvement of Safety Performances
- ▲ Budgeting, budget control, financial forecasts and variance reports.



## CREW MANAGEMENT

- ▲ Recruitment and selection of competent and skilled personnel.
- ▲ High retention rate for officers and ratings.
- ▲ Maintenance of personnel records.
- ▲ Performance appraisals.
- ▲ Stringent pre-joining medical check-ups.
- ▲ Efficient travel arrangements with minimal costs.
- ▲ Portage expenditure forecasts, budgeting, variance analysis.
- ▲ In-house training carried out by suitably qualified and experienced senior shore-side personnel and contracted third parties.
- ▲ Targeted training for off-duty vessel and shore personnel.
- ▲ Quality, environmental, safety and security management training for shore staff.
- ▲ Bridge & Engine resource management training for senior officers.
- ▲ Frequent on-board training carried out by company superintendents.





## Recycling Ship Inspection and Delivery

As part of continued efforts to add value to their clients, CSA has developed an experienced team of personnel who does Ship Inspection and Ship delivery – under their own power or tow, Ship delivery requires a good balance of quality seamanship and innovation.

The team has successfully inspected / delivered a significant number of ships over the period of years. CSA is proud to say, we have undertaken some of the most arduous tasks of reactivating ships, which are laid-up for a long time, and not only successfully delivered but also most economically delivered to their clients, over the period of years' experience, CSA has mastered the most important aspects of ship delivery and provides very competitive services that included:

- ▲ Manning
- ▲ Pre-purchase Inspections
- ▲ Registration and Classification
- ▲ ISM & ISPS certification
- ▲ Bunkering
- ▲ Port clearing & handling
- ▲ Weather routing
- ▲ Insurance
- ▲ Emergency response
- ▲ Security assessment, anti-piracy measures (Armed) escorts
- ▲ Repair & maintenance



## Cargo – Slop Tanks Cleaning Services



CSA your trusted partner for cargo / slop tanks cleaning services. Expert in Cleaning Services through Manual Operation for De-mucking and Disposal of Slops/Sludge/ Dirty Oily Water from tanker vessels with very Eco-Friendly Procedures. With a wealth of experience and strong commitment to excellence. Dedicated to providing comprehensive services that streamline and enhance your shipping operations.

We have successfully completed many projects. On Compliance with all regulations and have handled all type of Tankers i.e. FPSO (Storage Tankers), VLCC, Product Tankers (Clean up - Dirty Cargo Tankers), Chemical tankers etc.

## Chartering Services



Chartering is an integral activity within the chain of activities in the shipping industry, we understand this and begin branching out to providing our expertise and knowledge to our clients expanding needs. Our extensive network of clients globally allows us to reach out efficiently to both Ship Owners and Charterers either looking for a ship to deliver the cargo for a freight rate or a charterer without a cargo who

takes a vessel on the charter for a specified period from the owners and then trades the ship. We have a proven record of accomplishment of both dry and wet fixtures, and we can ensure top quality service at all times.

## Customs Clearing – Forwarding Services (C&F)

CSA came into being to provide a comprehensive range of export-oriented services to any corner of the world. CSA exports products like Ships machinery / spares, auto parts, hand tools, cycle parts, diesel engine and its spare parts, ceramics, dyes & dyes intermediates, sports goods, surgical goods, rubber transmission belting, textiles, walnuts, spices, commodities and many more. This coupled with a focus of achieving this through hard work, expertise, commitment, efficiency and the much-needed confidence has seen CSA at the forefront of freight forwarding since the last many decades.

The company's constant endeavour to see the smile on their customers' faces and a firm belief that nothing is impossible has seen it offering a gamut of customised services in the clearing and forwarding field. Services such as - up-to-date shipping information and other distribution services, While it has not been the focus of the company, but the satisfied and loyal customers has seen the company excelling in its sphere and has, in turn helped it garner praises and awards through the years. A small testimony to their commitment towards their customers!

We offering you customised clearing and forwarding services:

- ▲ Clearing and Forwarding of Export Consignments
- ▲ LCL Consolidation
- ▲ Sea Freight / Air Freight
- ▲ Warehousing Export Consignments
- ▲ Assistance in Drawback Claims
- ▲ Buyer Consolidation
- ▲ Cross Trade





## Export



We are exporting second hand / Reusable ship machineries, spares (NEW, Second-hand, Recondition, Used and Refurbished). We supplies wide range of all ship's machineries, spares, tools and equipment also food and grain products etc. exporting various countries.

## Import of Scrap

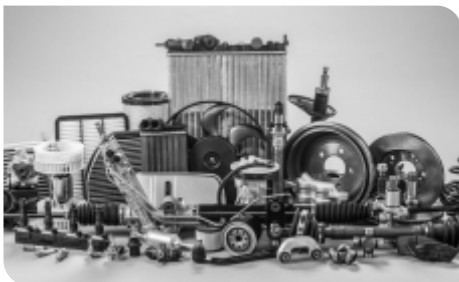


The CSA Group has been in to multiple businesses, Importer-Exporters, Trading House and in to Ferrous, Non-Ferrous, Metal Scrap, Iron-Steel trade business for past so many years, have extensive reach with branches, associated and Resi. Rep. at all over Indian Ports, CSA now a prominent player in Metal Scrap and Global Recycling industries.

CSA has been in business of buying / selling Scrap and has thus acquired an extensive expertise in handling and Importing all kind of Scrap like Ferrous, Non-Ferrous, Melting Scrap, HMS 1/2, Metal Scrap, Copper Alloys Scrap, Brass Scrap, Zinc Scrap, Aluminium Scrap, Stainless Steel Scrap, etc.

We are Importing Scrap Material from all countries across the Globe to India by way of Containers or loose cargo shipping in to Vessel.

## Import of Ship's Spares, Equipment



We are also, as per vessel's order, importing the spares etc. from other countries and supplying to the respective vessel at any port of world.

## Legal Assistance

- ▲ Providing legal assistance to vessel Owners / Charterers as and when required on any shipping related disputes in India.
- ▲ Attending to Customs Show Cause Notices and Summons / Appeals / Hearings on disputes related to Duty Payments / Penalties / Cargo losses on behalf of owners, through in-house professional Customs Department.

All these are attributable to nothing but our perseverance and commitment, so also the close reach & liaison with all Govt. & Non-Govt. organizations, on the strength of our relations, image & reputation. Of-course, the last but not the least, the path of our victorious journey is a firmly cemented on the very hope and confidence reposed in us by our valued clients and associates, worldwide.

We emphatically focus on clientele satisfaction, thus sticking on to the ethics of morality, trustworthiness and reliability with fair deal, for healthy and reciprocal long-term business association, the dictum of which help us stride steadily to become one of the most dependable Shipping & Maritime Services providers in India, with impeccable competence.



While on the subject, we would like to take the opportunity to invite your good organization to join hands with us, offering all kinds of shipping support services (Shipping Agents, Import / Exporter, S + P Brokers for Recycling vessels, C&F, Ships Spares Suppliers, Ship Chandlers, Tug / Barges Operator - Charterers, Offshore services, Ship Management (Technical – Crew manning), Marine Project, Port - terminal operation –handlers), complete shipping job-works, aiming at long term lucrative business alliance.

Please register our company in your vendor list and oblige. Please also provide us procedures, if any for any online submission / registration.

We request all your branches / offices to use as your Ship Agents / suppliers and oblige.

We have been supplying regularly Ship Stores, Marine Spares, Equipment's and Provision etc. Ship Chandlers Services at many Indian Ports, we are also exporting and supplying at various ports of world, we are as per vessel's order, importing the spares etc. from other countries and supplying to the respective vessel at any port of world.

At this juncture, we may reiterate that we will never let our clients down.

Assuring you of our best attendance once again and are looking forward to the pleasure of hearing from you, for appointment Please, if possible, give us your time / date / place to meet you in person for future businesses and oblige.

Disclaimer: all the brands on shown these catalogues are registered trademarks of the original manufacturers and are only used for reference purposes. These brands are in no way owned nor officially represented by CSA.

**Shipping Agents, Importer - Exporter, Ship Chandlers & Marine Spares Suppliers**

**CSA**<sup>®</sup>  
THE MASTERS –  
COMPASS SHIPPING AGENCY

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